



CONTROLLED AIR INC.

12009 Tramway Drive • Cincinnati, Ohio 45241

8/17/2010

To: All Contractors and Engineers
From: Controlled Air
RE: Premium Efficient Motors

In December of 2007 the *Independence and Security Act of 2007* was signed into law. This bill is meant to move the United States toward greater energy independence and security, to increase the production of clean renewable fuels, to protect consumers, to increase the efficiency of products, building and vehicles, to promote research on and deploy greenhouse gas capture and storage options, and to improve the energy performance of the federal government, and for other purposes.

One impact on the construction industry, which will be seen between now and December, pertains to the motors used in fans, pumps, and other building components. Part of this bill included a deadline of December 19, 2010 for motor manufacturers to end the production, importation, and sale of non-premium efficient motors. This means, only premium efficient motors will be available for fans with motor sizes 1 to 500 horsepower.

In anticipation of this deadline some motor manufacturers have already begun phasing out the production of non-premium motors. It is because of this "phase out" and approaching deadline that premium efficient motors are being quoted on most jobs we are currently bidding. Upon request (for immediate release orders) standard efficiency motors may be available.

If you have any questions or would like more information just contact your sales representative.

Sincerely,

You Controlled Air Sales Team.